#### PHNOM PENH AUTONOMOUS PORT

Condensed Interim Financial Information for the quarter ended 31 December 2017 and Report of the Independent Auditors

### **Corporate information**

Company Phnom Penh Autonomous Port

Registration No Co.7175 Et/2004

Registered office No. 649, Preah Sisowat Quay

Sangkat Sras Chork

Khan Daun Penh, Phnom Penh

Kingdom of Cambodia

Majority shareholder Ministry of Economy and Finance

Board of Directors H.E. Hei Bavy, Chairman and Chief Executive Officer

H.E. Suon Rachana, Member representing MPWT H.E. Ken Sambath, Member representing MEF H.E. Penn Sovicheat, Member representing MOC Mr. Gui Anvanith, Member as Independent Director

Mrs. Chuon Sokhem, Member representing PPAP employees

Mr. Dith Sochal. Member as Non-Executive Director

representing private shareholders

Management team H.E. Hei Bavy, Chief Executive Officer

Mr. Mam Rithy, State Controller

H.E. Nem Thim, Deputy Director General of Administration/Finance

(Retired on 01 October 2017)

Mr. Tor Ny, Deputy Director General of Administration/Finance

(Appointed on 01 November 2017)

Mr. Hiek Phirun, Deputy Director General of Maritime Service/Traffic

Mr. Koy Bunthorn Deputy Director General of Technique

Mrs. Hei Phanin, Deputy Director General of Business/Operation

Mr. Keo Sophanara, Head of Internal Audit Department Mrs. Chuon Sokhem, Head of Administration Department Mr. Kong Sothea, Head of Personnel/HR Department

Mr. Chui Vichet, Head of Engineer Department

Ms. Chheav Vanthea, Head of Accounting/Finance Department

Mr. Chiep Viraya, Head of Hydrographic Department Mr. Yim Choeurn, Head of LM 17 Operation Department Mr. Soy Sereysovathanak, Head of Commercial Zone/ Domestic Port Department

Mr. Tol Sokhom, Head of Harbour Department

(Appointed on 01 November 2017)

Mr. Hun Sokhalay, Head of Planning/Marketing Department

(Appointed on 10 November 2017)

Mr. Kong Channy, Head of Corporate Secretariat

## **Corporate information (continued)**

Principal bankers Foreign Trade Bank of Cambodia

ANZ Royal Bank (Cambodia) Ltd.

Canadia Bank Plc.

Advanced Bank of Asia Limited

Bank of China Limited ACLEDA Bank Plc.

Auditor KPMG Cambodia Ltd

## Contents

|    |  | Page |
|----|--|------|
| 1. | Statement by the management  | 1    |
| 2. | Report of the independent auditors   | 2    |
| 3. | Condensed interim statement of financial position                            | 4    |
| 4. | Condensed interim statement of profit or loss and other comprehensive income | 6    |
| 5. | Condensed interim statement of changes in equity                             | 8    |
| 6. | Condensed interim statement of cash flows                                    | 10   |
| 7. | Notes to the condensed interim financial information                         | 12   |

### Statement by the management

We do hereby state that, in our opinion, the accompanying condensed interim financial information of Phnom Penh Autonomous Port as set out on pages 4 to 31 is presented fairly, in all material respects, in accordance with Cambodian International Accounting Standard 34, "Interim Financial Reporting". \ \cdot\{}



Hei Bavy

Delegate of Royal Government in charge as Chairman and CEO

Phnom Penh, Kingdom of Cambodia

Date: 13 FEB 2018



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# Report of the independent auditors To the shareholders Phnom Penh Autonomous Port

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Phnom Penh Autonomous Port ("PPAP") as at 31 December 2017, and the related condensed interim statements of profit or loss and other comprehensive income, changes in equity and cash flows for the quarter ended 31 December 2017 and notes to the condensed interim financial information as set out on pages 4 to 31 ("the condensed interim financial information"). Management is responsible for the preparation and fair presentation of this condensed interim financial information in accordance with Cambodian International Accounting Standard 34, "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with the Cambodian International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Cambodian International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as at 31 December 2017 is not prepared, in all material respects, in accordance with Cambodian International Accounting Standard 34, "Interim Financial Reporting".

For KPMG Cambodia Ltd

Nge Huy *Partner* 

Phnom Penh, Kingdom of Cambodia

13 February 2018

# **Condensed interim statement of financial position** as at 31 December 2017

|  | Note   | As at 31 December 2017<br>US\$ KHR'000<br>(Note 4)                      |   | As at 31 D<br>US\$  | December 2016<br>KHR'000<br>(Note 4)  |
|--|--------|---|---|---|---|
| ASSETS   |        |   |   |   |   |
| Non-current assets   |        |   |   |   |   |
| Property, plant and equipment Investment properties  | 6      | 145,355,017<br>8,473,703  | 586,798,204<br>34,208,339   | 145,156,392<br>8,535,320  | 585,996,355<br>34,457,087   |
|  |        | 153,828,720   | 621,006,543   | 153,691,712   | 620,453,442   |
| Current assets   |        |   |   |   |   |
| Trade and other receivables<br>Cash and cash equivalents   | 7<br>8 | 3,009,308<br>11,717,944   | 12,148,576<br>47,305,340  | 2,934,781<br>6,751,489  | 11,847,711<br>27,255,761  |
|  |        | 14,727,252  | 59,453,916  | 9,686,270   | 39,103,472  |
| Total assets   |        | 168,555,972   | 680,460,459   | 163,377,982   | 659,556,914   |
| EQUITY AND LIABILITIES   |        |   |   |   |   |
| Equity   |        |   |   |   |   |
| Share capital Share premium/other capital Legal reserves General reserves Development fund Retained earnings Currency translation difference | 9      | 114,453,485<br>155,502<br>795,311<br>795,311<br>12,355,661<br>5,282,062 | 457,813,940<br>622,008<br>3,210,671<br>3,210,671<br>49,879,803<br>21,323,684<br>4,240,532 | 114,453,485<br>155,502<br>590,941<br>590,941<br>10,126,768<br>3,175,671 | 457,813,940<br>622,008<br>2,385,629<br>2,385,629<br>40,881,762<br>12,820,184<br>4,240,532 |
| Total equity   |        | 133,837,332   | 540,301,309   | 129,093,308   | 521,149,684   |
| Liabilities  |        |   |   |   |   |
| Non-current liabilities  |        |   |   |   |   |
| Guaranteed dividends payable<br>Borrowings<br>Provision for retirement benefits<br>Deferred tax liabilities, net                             | 10     | 630,080<br>26,909,663<br>619,279<br>1,414,296<br>29,573,318             | 2,543,633<br>108,634,310<br>2,500,029<br>5,709,513<br>119,387,485                         | 793,653<br>28,979,637<br>533,959<br>1,183,701<br>31,490,950             | 3,203,977<br>116,990,795<br>2,155,592<br>4,778,601<br>127,128,965                         |

# Condensed interim statement of financial position (continued) as at 31 December 2017

|                               |      | As at 31 D  | ecember 2017 | As at 31 D  | ecember 2016 |
|-------------------------------|------|-------------|--------------|-------------|--------------|
|                               | Note | US\$        | KHR'000      | US\$        | KHR'000      |
|                               |      |             | (Note 4)     |             | (Note 4)     |
| Current liabilities           |      |             |              |             |              |
| Trade and other payables      | 13   | 2,510,885   | 10,136,443   | 2,304,463   | 9,303,118    |
| Provision for income tax      | 12   | 564,463     | 2,278,737    | 489,261     | 1,975,147    |
| Current portion of borrowings | 10   | 2,069,974   | 8,356,485    |             |              |
|                               |      | 5,145,322   | 20,771,665   | 2,793,724   | 11,278,265   |
| Total liabilities             |      | 34,718,640  | 140,159,150  | 34,284,674  | 138,407,230  |
| Total equity and liabilities  |      | 168,555,972 | 680,460,459  | 163,377,982 | 659,556,914  |
|                               |      |             |              |             |              |

The accompanying notes form an integral part of this condensed interim financial information.

# Condensed interim statement of profit or loss and other comprehensive income for the quarter ended 31 December 2017

|  |          | Three-month Year ended period ended Year ended 31 December 2017 31 December 2017 31 December 2017 |                            |                          | •                         |                           |                            |                          |                           |
|--|----------|---|----------------------------|--------------------------|---------------------------|---------------------------|----------------------------|--------------------------|---------------------------|
|  | Note     | US\$  | KHR'000<br>(Note 4)        | US\$                     | KHR'000<br>(Note 4)       | US\$                      | KHR'000<br>(Note 4)        | US\$                     | KHR'000<br>(Note 4)       |
| Revenue<br>Cost of sales and services        | 14<br>15 | 18,856,296<br>(6,460,794)   | 76,273,717<br>(26,133,912) | 4,758,681<br>(1,616,405) | 19,206,571<br>(6,523,825) | 16,300,422<br>(5,619,645) | 66,065,610<br>(22,776,421) | 4,017,939<br>(1,600,311) | 16,235,576<br>(6,469,983) |
| Gross profit                                 |          | 12,395,502  | 50,139,805                 | 3,142,276                | 12,682,746                | 10,680,777                | 43,289,189                 | 2,417,628                | 9,765,593                 |
| Other income<br>General administration and   |          | 603,968   | 2,443,051                  | 164,554                  | 664,303                   | 967,904                   | 3,922,915                  | 315,848                  | 1,277,524                 |
| selling expenses                             | 16       | (5,561,219)   | (22,495,131)               | (1,479,323)              | (5,971,616)               | (5,619,730)               | (22,776,766)               | (1,447,651)              | (5,850,641)               |
| <b>Net operating income</b><br>Finance costs |          | 7,438,251<br>(1,254,767)  | 30,087,725 (5,075,533)     | 1,827,507<br>(333,307)   | 7,375,433<br>(1,345,463)  | 6,028,951<br>(1,272,385)  | 24,435,338<br>(5,156,976)  | 1,285,825<br>(340,881)   | 5,192,476<br>(1,377,864)  |
| Profit before income tax Income tax expense  | 12       | 6,183,484<br>(821,651)  | 25,012,192<br>(3,323,578)  | 1,494,200<br>(190,932)   | 6,029,970<br>(770,427)    | 4,756,566<br>(669,176)    | 19,278,362<br>(2,712,170)  | 944,944 (133,509)        | 3,814,612<br>(538,969)    |
| Net profit for the year/peri                 | od       | 5,361,833   | 21,688,614                 | 1,303,268                | 5,259,543                 | 4,087,390                 | 16,566,192                 | 811,435                  | 3,275,643                 |

# Condensed interim statement of profit or loss and other comprehensive income (continued) for the quarter ended 31 December 2017

|  | Year e            | ended               |                  | ee-month<br>iod ended Year ended |                  |                     | Three-month<br>period ended<br>31 December 2016 |                     |
|--|-------------------|---------------------|------------------|----------------------------------|------------------|---------------------|---|---------------------|
|  | 31 Decem          | ber 2017            | 31 December 2017 |                                  | 31 December 2016 |                     |   |                     |
| Note   | US\$              | KHR'000<br>(Note 4) | US\$             | KHR'000<br>(Note 4)              | US\$             | KHR'000<br>(Note 4) | US\$  | KHR'000<br>(Note 4) |
| Other comprehensive income                   |                   |                     |                  |                                  |                  |                     |   |                     |
| Re-measurements of defined benefit liability | (27,304)          | (110,445)           | (28,803)         | (116,513)                        | 47,626           | 193,028             | 55,571  | 225,261             |
|  | 5,334,529         | 21,578,169          | 1,274,465        | 5,143,030                        | 4,135,016        | 16,759,220          | 867,006   | 3,500,904           |
| The earnings per share attributable          | e to shareholders | s of the Phnom P    | enh Autonomou    | us Port for the qu               | arter ended 31   | December 2017       | are as follows:                                 |                     |
| Basic earnings per share                     | 0.26              | 1.05                | 0.06             | 0.25                             | 0.20             | 0.80                | 0.04  | 0.15                |

The accompanying notes form an integral part of this condensed interim financial information.

# Condensed interim statement of changes in equity for the quarter ended 31 December 2017

|  | Share<br>capital<br>US\$ | Share premium/<br>other capital<br>US\$ | Legal<br>reserves<br>US\$ | General<br>reserves<br>US\$ | Development<br>fund<br>US\$ | Retained<br>earnings<br>US\$       | Currency<br>translation<br>difference<br>US\$ | Total<br>US\$          |
|--|--------------------------|---|---------------------------|-----------------------------|-----------------------------|------------------------------------|---|------------------------|
| At 1 January 2016  | 110,316,612              | 4,292,375                               | 431,780                   | 431,780                     | 7,822,617                   | 3,160,025                          | -   | 126,455,189            |
| Transaction with owners of PPAP                                    |                          |   |                           |                             |                             |                                    |   |                        |
| Guaranteed dividends payable<br>Dividends for Class B sharehold    |                          | <u>-</u>                                | -<br>-                    |                             | <u> </u>                    | (936,145)<br>(560,752)             |   | (936,145)<br>(560,752) |
|  | -                        | -                                       | -                         | -                           | -                           | (1,496,897)                        | -   | (1,496,897)            |
| Total comprehensive incomes  |                          |   | _                         |                             |                             |                                    |   |                        |
| Net profit for the year<br>Other comprehensive income<br>Transfers | 4,136,873                | (4,136,873)                             | 159,161                   | 159,161                     | 2,304,151                   | 4,087,390<br>47,626<br>(2,622,473) | -<br>-<br>-                                   | 4,087,390<br>47,626    |
|  | 4,136,873                | (4,136,873)                             | 159,161                   | 159,161                     | 2,304,151                   | 1,512,543                          | -   | 4,135,016              |
| At 31 December 2016  | 114,453,485              | 155,502                                 | 590,941                   | 590,941                     | 10,126,768                  | 3,175,671                          | -   | 129,093,308            |
| At 31 December 2016<br>(KHR'000 – Note 4)                          | 457,813,940              | 622,008                                 | 2,385,629                 | 2,385,629                   | 40,881,762                  | 12,820,184                         | 4,240,532                                     | 521,149,684            |

The accompanying notes form an integral part of this condensed interim financial information.

# Condensed interim statement of changes in equity (continued) for the quarter ended 31 December 2017

|  | Share<br>capital<br>US\$ | Share premium/<br>other capital<br>US\$ | Legal<br>reserves<br>US\$ | General<br>reserves<br>US\$ | Development<br>fund<br>US\$ | Retained<br>earnings<br>US\$         | Currency<br>translation<br>difference<br>US\$ | Total<br>US\$         |
|--|--------------------------|---|---------------------------|-----------------------------|-----------------------------|--------------------------------------|---|-----------------------|
| At 1 January 2017  | 114,453,485              | 155,502                                 | 590,941                   | 590,941                     | 10,126,768                  | 3,175,671                            | -   | 129,093,308           |
| Transaction with owners of PPAP                                    |                          |   |                           |                             |                             |                                      |   |                       |
| Dividends for Class B sharehold                                    |                          | -                                       | -                         | -                           | -                           | (538,038)                            | -   | (538,038)             |
| Dividends for Class A sharehold (Note 9)                           | ders -<br>               | <u> </u>                                |                           |                             |                             | (52,467)                             |   | (52,467)              |
|  |                          | <u> </u>                                |                           |                             |                             | (590,505)                            |   | (590,505)             |
| Total comprehensive incomes  |                          |   |                           |                             |                             |                                      |   |                       |
| Net profit for the year<br>Other comprehensive income<br>Transfers | -<br>-<br>-              | -<br>-<br>-                             | -<br>-<br>204,370         | -<br>-<br>204,370           | -<br>-<br>2,228,893         | 5,361,833<br>(27,304)<br>(2,637,633) | -<br>-<br>-                                   | 5,361,833<br>(27,304) |
|  |                          | _                                       | 204,370                   | 204,370                     | 2,228,893                   | 2,696,896                            | _   | 5,334,529             |
| At 31 December 2017  | 114,453,485              | 155,502                                 | 795,311                   | 795,311                     | 12,355,661                  | 5,282,062                            | _   | 133,837,332           |
| At 31 December 2017<br>(KHR'000 – Note 4)                          | 457,813,940              | 622,008                                 | 3,210,671                 | 3,210,671                   | 49,879,803                  | 21,323,684                           | 4,240,532                                     | 540,301,309           |

The accompanying notes form an integral part of this condensed interim financial information

# **Condensed interim statement of cash flows** for the quarter ended 31 December 2017

|  | Year           | ended               | Year ended          |                     |
|--|----------------|---------------------|---------------------|---------------------|
|  | 31 Decer       | mber 2017           | 31 Decem            | ber 2016            |
|  | US\$           | KHR'000<br>(Note 4) | US\$                | KHR'000<br>(Note 4) |
| Operating activities   |                |                     |                     |                     |
| Net profit for the year<br>Adjustments for:                                    | 5,361,833      | 21,688,614          | 4,087,390           | 16,566,192          |
| Income tax expense Depreciation of property, plant and                         | 821,651        | 3,323,578           | 669,176             | 2,712,170           |
| equipment and investment property<br>Property, plant and equipment written off | 2,894,175<br>- | 11,706,938<br>-     | 2,378,131<br>14,090 | 9,638,565<br>57,107 |
| Foreign exchange difference  | 3,795          | 15,351              | 5,607               | 22,725              |
| Provision for retirement benefits  | 90,982         | 368,022             | 95,688              | 387,823             |
| Finance costs  | 1,254,767      | 5,075,533           | 1,272,385           | 5,156,976           |
|  | 10,427,203     | 42,178,036          | 8,522,467           | 34,541,558          |
| Changes in:  |                |                     |                     |                     |
| Trade and other receivables  | (74,527)       | (301,462)           | (21,601)            | (87,549)            |
| Trade and other payables   | 178,629        | 722,554             | 116,749             | 473,187             |
|  | 10,531,305     | 42,599,128          | 8,617,615           | 34,927,196          |
| Interest paid  | (1,159,186)    | (4,688,907)         | (1,159,186)         | (4,698,181)         |
| Income tax paid  | (496,526)      | (2,008,448)         | (709,926)           | (2,877,331)         |
| Withholding tax credit   | (19,328)       | (78,182)            | (9,786)             | (39,663)            |
| Employee benefit paid  | (32,966)       | (133,348)           | (39,295)            | (159,263)           |
| Net cash generated from operating activities                                   | 8,823,299      | 35,690,243          | 6,699,422           | 27,152,758          |
| Investing activities   |                |                     |                     |                     |
| Purchase of property,  |                |                     |                     |                     |
| plant and equipment  | (3,029,290)    | (12,253,478)        | (7,611,051)         | (30,847,590)        |
| Purchase of investment property  | (1,893)        | (7,657)             | (551,676)           | (2,235,943)         |
| Net cash used in investing activities  | (3,031,183)    | (12,261,135)        | (8,162,727)         | (33,083,533)        |

# Condensed interim statement of cash flows (continued) for the quarter ended 31 December 2017

|  | Year             | ended       | Year ended  |             |
|--|------------------|-------------|-------------|-------------|
|  | 31 December 2017 |             | 31 Decem    | ber 2016    |
|  | US\$             | KHR'000     | US\$        | KHR'000     |
|  |                  | (Note 4)    |             | (Note 4)    |
| Financing activities                                 |                  |             |             |             |
| Dividend paid  | (825,661)        | (3,339,799) | (534,427)   | (2,166,033) |
| Net cash used in financing activities                | (825,661)        | (3,339,799) | (534,427)   | (2,166,033) |
| Net increase/(decrease) in cash and cash equivalents | 4,966,455        | 20,089,309  | (1,997,732) | (8,096,808) |
| Cash and cash equivalents                            |                  |             |             |             |
| at 1 January   | 6,751,489        | 27,255,761  | 8,749,221   | 35,434,345  |
| Currency translation difference                      |                  | (39,730)    |             | (81,776)    |
| Cash and cash equivalents                            |                  |             |             |             |
| at 31 December (Note 8)                              | 11,717,944       | 47,305,340  | 6,751,489   | 27,255,761  |

The accompanying notes form an integral part of this condensed interim financial information.

# Notes to the condensed interim financial information for the quarter ended 31 December 2017

#### 1. Reporting entity

Phnom Penh Autonomous Port ("PPAP" or "the Company") was incorporated in the Kingdom of Cambodia under the Sub-Decree number 51 អនុក្រៈបក dated 17 July 1998 as a state-owned public enterprise supervised by the Ministry of Economy and Finance ("MEF") and the Ministry of Public Works and Transport ("MPWT"). On 9 December 2015, PPAP was listed on the Cambodia Securities Exchange ("CSX") with the securities listing certificate number 003 CSX/SC and became a state-owned public enterprise offering shares to the public.

PPAP is a legal entity with technical, administrative, and financial autonomy and its main mission are port services and other related port facilities.

The organizing and functioning of all departments of PPAP shall comply with the relevant laws and legal norms in force.

PPAP has the objectives to undertake the management, maintenance and operation of the port service as well as related port facilities in order to expand and develop for the need of commercial, industrial, or tourism sectors and takes all necessary measures for the growth of the Company.

PPAP has responsibilities as port authority and port operator, including but not limited to:

- Provide pilotage, navigating the vessel entering into or departing from port;
- Provide vessel's berth;
- Provide a location for vessel repairing and fuel refilling;
- Provide dredging service and maintain navigation channel;
- Monitor operation according to technical standard and ensure safety, environmental sustainability, and orders in the port's commercial zone;
- Check ship documents in order to complete the formalities for vessel entering into-departing from the port;
- Train human resources in navigation and port sector through the Cambodia Maritime Institute;
- Develop port infrastructure through cooperation with the domestic and foreign development partners in order to expand container terminal, general/bulk cargo terminal, feeder port, and passenger/tourist terminal;
- Establish port supporting areas, including special economic zone, industrial zone, agricultural products processing zone and logistics zone;

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 1. Reporting entity (continued)

- Take various measures in order to ensure the enforcement of laws and legal norms related to port and means of water transportation;
- Lift on-lift off, load-unload, and store cargo;
- Transport goods within port area, between the port and industrial area;
- Provide bonded warehouse service, temporary customs warehouse service and container yard;
- Provide tug-boat assistance, and mooring-unmooring service;
- Provide logistics supply, pure water, and hygiene service to vessel;
- Provide container stuffing-unstuffing service;
- Provide container repair and maintenance service;
- Provide tourist/passenger terminal and domestic port service; and
- Operate other businesses of any kinds authorized by the laws and legal norms in force to support the growth of PPAP.

As at 31 December 2017, PPAP had 560 employees (as at 31 December 2016: 475 employees).

#### 2. Basis of preparation

#### (a) Statement of compliance

These condensed interim financial information have been prepared in accordance with Cambodian International Accounting Standard ("CIAS") 34, "Interim Financial Reporting". They do not include all the information required for a complete set of CIFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements as at and for the year ended 31 December 2016.

These condensed interim financial information were authorised for issue by the Company's Board of Directors on 13 February 2018.

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 2. Basis of preparation (continued)

#### (b) Functional and presentation currency

The national currency of Cambodia is the Khmer Riel ("KHR"). However as the Company transacts its business and maintains its accounting records primarily in United States Dollars ("US\$"), management have determined the US\$ to be the Company's functional and presentation currency as it reflects the economic substance of the underlying events and circumstances of the Company.

This financial information is presented in US\$, which is the Company's functional currency. All information in US\$ has been rounded to the nearest dollars.

#### (c) Use of estimate and judgements

In preparing this condensed interim financial information, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31 December 2016.

#### Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The finance team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the finance team assesses the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of CIFRS, including the level in the fair value hierarchy in which such valuations should be classified.

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

# Notes to the condensed interim financial information (continued) for the guarter ended 31 December 2017

#### 2. Basis of preparation (continued)

#### (c) Use of estimate and judgements (continued)

#### Measurement of fair values (continued)

 Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### 3. Significant accounting policies

The accounting policies applied in this condensed interim financial information are the same as those applied in the Company's financial statements as at and for the year ended 31 December 2016.

#### 4. Translation of United States Dollars into Khmer Riel

The condensed interim financial information is stated in United States Dollars. The translations of United States Dollars amounts into Khmer Riel ("KHR") are included solely for meeting the presentation requirements pursuant to Law on Accounting and Auditing.

Assets and liabilities are translated at the closing rate as at the reporting date; and share capital account is translated at the historical rate. The statements of comprehensive income and cash flows are translated into KHR using the average rate for the year. Exchange differences arising from the translation are recognised as "Currency Translation Difference" in the other comprehensive income.

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 4. Translation of United States Dollars into Khmer Riel (continued)

The Company uses the following official closing and average rate of exchange for the translation:

| For the year ended | Closing rate | Average rate |
|--------------------|--------------|--------------|
| 31 December 2017   | 4,037        | 4,045        |
| 31 December 2016   | 4,037        | 4,053        |

These convenience translations should not be construed as representations that the United States Dollars amounts have been, could have been, or could in the future be, converted into Khmer Riel at this or any other rate of exchange.

#### 5. Seasonality of operations

The demand for the Company's service is subject to seasonal fluctuation as a result of the high demand for, mainly, garment commodity, rice, textile raw materials and construction materials. Historically, peak demand is starting from the second quarter of the year and getting higher and reaching peak demand in the third quarter of the year attributed to the high volume of export to the United States of America and import from China and Vietnam.

### 6. Property, plant and equipment

During the year ended 31 December 2017, the Company acquired the property, plant and equipment amounting to US\$3,029,290 (year ended 31 December 2016: US\$7,611,051), depreciation amounting to US\$2,830,665 (year ended 31 December 2016: US\$2,321,528) was charged to profit or loss.

#### 7. Trade and other receivables

|  | As at 31 De | ecember 2017        | As at 31 December 2016 |                     |  |
|--|-------------|---------------------|------------------------|---------------------|--|
|  | US\$        | KHR'000<br>(Note 4) | US\$                   | KHR'000<br>(Note 4) |  |
| Trade receivables<br>Advances, prepayments | 2,511,759   | 10,139,971          | 2,068,942              | 8,352,319           |  |
| and others                                 | 497,549     | 2,008,605           | 688,812                | 2,780,734           |  |
| Staff loans*                               |             |                     | 177,027                | 714,658             |  |
|  | 3,009,308   | 12,148,576          | 2,934,781              | 11,847,711          |  |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 7. Trade and other receivables (continued)

\* This represents loans to staff to acquire the Company's shares during the IPO process. Staff loans are interest-free and repayable on 24 equal monthly instalments.

The fair values of the loans to employees are based on discounted cash flows using an effective interest rate of 12% per annum. Management assessed that the 12% interest rate is a reasonable rate, being equivalent to the rate at which the employees could obtain loans from commercial banks in KHR for a period of two years.

#### 8. Cash and cash equivalents

|                               | As at 31 D<br>US\$  | ecember 2017<br>KHR'000<br>(Note 4) | As at 31 D<br>US\$ | ecember 2016<br>KHR'000<br>(Note 4) |
|-------------------------------|---------------------|-------------------------------------|--------------------|-------------------------------------|
| Cash in banks<br>Cash on hand | 11,714,129<br>3,815 | 47,289,939<br>15,401                | 6,746,586<br>4,903 | 27,235,968<br>19,793                |
|                               | 11,717,944          | 47,305,340                          | 6,751,489          | 27,255,761                          |

#### 9. Share capital and share premium

|                        | As at 31 De | ecember 2017 | As at 31 December 2016 |             |  |
|------------------------|-------------|--------------|------------------------|-------------|--|
|                        | US\$        | KHR'000      | US\$                   | KHR'000     |  |
|                        |             | (Note 4)     |                        | (Note 4)    |  |
| Registered, issued and |             |              |                        |             |  |
| fully paid             | 114,453,485 | 457,813,940  | 114,453,485            | 457,813,940 |  |
|                        |             |              |                        |             |  |

Share capital of US\$114,453,485 is divided into 114,453,485 shares at KHR4,000 (equivalent to US\$1) each, divided into three classes:

- 4,136,873 Class A (Voting) shares (3.61%) with a total value of US\$4,136,873 (equivalent to KHR16,547,492,000).
- 16,547,492 Class B (Voting) shares (14.46%) with a total value of US\$16,547,492 (equivalent to KHR66,189,968,000).
- 93,769,120 Class C (Non-voting) shares (81.93%) with a total value of US\$93,769,120 (equivalent to KHR375,076,480,000).

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 9. Share capital and share premium (continued)

On 9 December 2015, PPAP was successfully listed on the Cambodia Securities Exchange ("CSX"). The total number of ordinary shares (voting) is 20,684,365 shares, of which 4,136,873 (Class A) shares were from the IPO with a par value of KHR4,000 per share with a surplus of US\$1,136,169 (prevailing exchange rate of US\$1 to KHR4,078 at IPO date). After listing, the MEF hold 80% of the issued shares. PPAP received the proceed from the IPO amounting to US\$5,193,915 and incurred the IPO costs of US\$901,540.

Class A shareholders will enjoy the minimum guaranteed dividend yield of 5% per year based on the IPO price for the period of at least 5 years, starting from 2016 to 2020. The present value of these guaranteed dividends amounting to US\$936,145 is expected to be paid over 5 years.

Class C shareholders do not entitle to PPAP's dividend but have first priority in case of PPAP's liquidation.

On 6 March 2017, the Board of Directors of PPAP resolved to distribute the dividends in respect to the net profit for the year 2016 to shareholders of each class of share as follows:

- Class A shareholders is entitled to total guaranteed dividends of US\$261,298 (equivalent to KHR1,059,039,488) and was paid on 30 March 2017. The guaranteed dividend declared in 2016 to class A shareholder of US\$26,325 was also paid on the same date.
- Class B shareholders is entitled to total dividends of US\$538,038 (equivalent to KHR2,150,000,000) and was paid on 14 July 2017.

In accordance with the Board of Directors' meeting on 27 October 2017 and the public announcement of PPAP on 31 October 2017, PPAP would consider distributing additional dividends of 1% (amounting to US\$52,467) in addition to the original guaranteed dividend of 5% of the IPO price to Class A shareholders for the year 2017 in case the financial operation of PPAP for the year 2017 meet the target. In 2018, the Board of Directors issued a resolution to approve this dividend and record this additional dividend of US\$52,467 in the financial statements for the year ended 31 December 2017.

Total shares of PPAP are summarised as follows:

|       | Number      | Par value   | Premium | As at 31 December 201 | 7                               |
|-------|-------------|-------------|---------|-----------------------|---------------------------------|
| Class | of shares   | US\$        | US\$    | US\$                  | Classification                  |
| Α     | 4,136,873   | 4,136,873   | 155,502 | 4,292,375             | Share capital and share premium |
| В     | 16,547,492  | 16,547,492  | -       | 16,547,492            | Share capital                   |
| С     | 93,769,120  | 93,769,120  |         | 93,769,120            | Share capital                   |
|       | 114,453,485 | 114,453,485 | 155,502 | 114,608,987           |                                 |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 10. Borrowings

|   | As at 31 D<br>US\$ | December 2017<br>KHR'000<br>(Note 4) | As at 31 D<br>US\$ | ecember 2016<br>KHR'000<br>(Note 4) |  |
|---|--------------------|--------------------------------------|--------------------|-------------------------------------|--|
| Non-current portion   |                    | , ,                                  |                    | , ,                                 |  |
| Phnom Penh Port - New Containe<br>Terminal Project ("PPPNCTP                            | ")                 | 400 004 040                          | 00.070.007         | 440,000,705                         |  |
| or Phnom Penh Port LM17   | 26,909,663         | 108,634,310                          | 28,979,637         | 116,990,795                         |  |
| Current portion   |                    |                                      |                    |                                     |  |
| Phnom Penh Port - New Containe<br>Terminal Project ("PPPNCTP<br>or Phnom Penh Port LM17 |                    | 8,356,485                            | -                  | -                                   |  |
|   |                    |                                      |                    |                                     |  |

PPPNCTP represents an on-lending agreement between the MEF and PPAP for the lending of proceeds of the Import-Export Bank of China ("the Eximbank") under the Preferential Buyer Credit Loan Agreement: No. (2010)29(136) dated 4 November 2010 for Phnom Penh Port - New Container Terminal Project.

The amount to be re-lent to PPAP shall be deemed to be simultaneously lent to PPAP on the same dates, in the same currency and the same amount as those disbursed by the Eximbank for the purposes of financing the implementation of the Project. PPAP pays interest to the MEF semi-annually at the rate of 4% per annum. The loan on-lent is for 20 years, including a grace period of not exceeding 7 years from the date of the conclusion of the Loan Agreement.

The Company shall repay the principal amount in equal semi-annual instalments on 20<sup>th</sup> February and 20<sup>th</sup> August of each fiscal year, commencing in 2018 and ending on the last payment date in 2031. The amount of each instalment shall be equal to US\$2,069,974.

#### 11. Provision for retirement benefits

|  |             | As at 31 De       | ecember 2017        | As at 31 December 2016 |                     |  |
|--|-------------|-------------------|---------------------|------------------------|---------------------|--|
|  |             | US\$              | KHR'000<br>(Note 4) | US\$                   | KHR'000<br>(Note 4) |  |
| Defined benefit plan<br>Other benefits | (i)<br>(ii) | 597,461<br>21,818 | 2,411,950<br>88,079 | 514,207<br>19,752      | 2,075,853<br>79,739 |  |
|  |             | 619,279           | 2,500,029           | 533,959                | 2,155,592           |  |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 11. Provision for retirement benefits (continued)

#### (i). Defined benefit plan

PPAP offers final basic salary with lump sum payment at retirement or at an earlier exit through ill-health retirement or death-in-service. The plan is neither a funded nor an approved retirement plan and therefore it is not subject to any regulatory framework pertaining to approved retirement fund. The following tables analyse present value of defined benefit obligations, expense recognised in profit or loss, actuarial assumptions.

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 11. Provision for retirement benefits (continued)

#### (i). Defined benefit plan (continued)

Expenses recognised in profit or loss:

|                                 |                  | Year ended Three-i<br>Year ended period of 31 December 2017 31 December 2017 |                |                     | nded Year ended  |                     |                 | Three-month<br>period ended<br>31 December 2016 |  |
|---------------------------------|------------------|--|----------------|---------------------|------------------|---------------------|-----------------|---|--|
|                                 | US\$             | KHR'000<br>(Note 4)  | US\$           | KHR'000<br>(Note 4) | US\$             | KHR'000<br>(Note 4) | US\$            | KHR'000<br>(Note 4)                             |  |
| Service costs<br>Interest costs | 35,536<br>33,628 | 143,743<br>136,025   | 8,884<br>8,668 | 35,856<br>34,987    | 41,385<br>34,551 | 167,733<br>140,035  | 10,377<br>8,661 | 41,934<br>35,000                                |  |
|                                 | 69,164           | 279,768  | 17,552         | 70,843              | 75,936           | 307,768             | 19,038          | 76,934  |  |

#### **Actuarial assumptions:**

The following are the principal actuarial assumptions at the reporting date (expressed as weighted averages).

Discount rate \* 6.25%

Future salary increases 21.00% per annum, and gradually decreasing to 5% per annum for both basic and total salary

Mortality Thailand Mortality Ordinary Life Table 2017

Disability 10.00% of mortality rate

Retirement ages 55, 58 and 60 depending on the categories of employees

Turnover rate 1.10%

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 11. Provision for retirement benefits (continued)

#### (i). Defined benefit plan (continued)

#### Actuarial assumptions (continued):

\* As information on Cambodian corporate or government bonds are not readily available, PPAP has analysed the medium to long term deposit rates in denomination the KHR of major banks in Cambodia.

Assumptions regarding future mortality are based on published statistics and mortality tables. As standard life tables are not available for Cambodia, PPAP used the standard Thailand Mortality Ordinary Life Table 2017 (TM2017) without modification (see below for comparison). The rates are published as a standard table TM2017. As those employed in the formal sector are likely to experience better mortality than the general population, an allowance for this has been made.

Life expectancy at birth in Cambodia

Males 61 years old Females 64 years old

Life expectancy at birth for proposed TM2017

Males 66 years old Females 74 years old

#### Sensitivity analysis:

- 0.25% decrease in discount rate results in a 2.19% increase in defined benefit plan obligations. 0.25% increase in discount rate results in a 2.12% decrease in defined benefit plan obligations.
- 0.50% decrease in salary increase rate results in a 3.86% decrease in defined benefit obligations. 0.50% increase in salary increase rate results in a 4.09% increase in defined benefit obligations.

#### (ii). Other benefits

PPAP has paid an amount equal to 3% of monthly basic salary to National Social Security Funds of Civil ("NSSFC") annually. After retirement employees will get monthly retirements from NSSFC.

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 12. Taxation

#### (a) Deferred tax, net

|  | As at 31 Dec<br>US\$   | cember 2017<br>KHR'000<br>(Note 4) | As at 31 December 2016<br>US\$ KHR'000<br>(Note 4) |                                    |  |
|--|------------------------|------------------------------------|--|------------------------------------|--|
| Deferred tax assets Deferred tax liabilities   | 112,517<br>(1,526,813) | 454,231<br>(6,163,744)             | 112,119<br>(1,295,820)                             | 452,623<br>(5,231,224)             |  |
|  | (1,414,296)            | (5,709,513)                        | (1,183,701)  | (4,778,601)                        |  |
| Deferred tax (liabilities)/assets are          | attributable to:       |                                    |  |                                    |  |
|  | As at 31 Dec<br>US\$   | cember 2017<br>KHR'000<br>(Note 4) | As at 31 Dec<br>US\$                               | cember 2016<br>KHR'000<br>(Note 4) |  |
| Depreciation Provision for retirement benefits | (1,526,814)<br>107,654 | (6,163,748)<br>434,599             | (1,295,820)<br>103,939                             | (5,231,226)<br>419,602             |  |

3,797

1,067

(1,414,296)

15,328

(5,709,513)

4,308

7,593

(1,183,701)

587

30,653

2,370

(4,778,601)

### (b) Provision for income tax

Foreign exchange difference

Deferred income

|                                 | As at 31 Dec<br>US\$ | cember 2017<br>KHR'000<br>(Note 4) | As at 31 Dec<br>US\$ | cember 2016<br>KHR'000<br>(Note 4) |
|---------------------------------|----------------------|------------------------------------|----------------------|------------------------------------|
|                                 |                      | (11010-1)                          |                      | (11010-1)                          |
| At 1 January                    | 489,261              | 1,975,147                          | 640,881              | 2,595,568                          |
| Charge during the period/year   | 583,791              | 2,361,435                          | 499,047              | 2,022,637                          |
| Prior year's under provision    | 7,265                | 29,386                             | 69,045               | 279,839                            |
| Effect of WHT Credit            | (19,328)             | (78,182)                           | (9,786)              | (39,663)                           |
| Income tax paid                 | (496,526)            | (2,008,448)                        | (709,926)            | (2,877,331)                        |
| Currency translation difference | -                    | (601)                              | -                    | (5,903)                            |
|                                 | 564,463              | 2,278,737                          | 489,261              | 1,975,147                          |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 12. Taxation (continued)

#### (c) Income tax expense

|  | Year ended<br>31 December 2017 |                                | Three-month<br>period ended<br>31 December 2017 |                         | Year ended<br>31 December 2016 |                                 | Three-month period ended 31 December 2016 |                         |
|--|--------------------------------|--------------------------------|---|-------------------------|--------------------------------|---------------------------------|---|-------------------------|
|  | US\$                           | KHR'000<br>(Note 4)            | US\$  | KHR'000<br>(Note 4)     | US\$                           | KHR'000<br>(Note 4)             | US\$                                      | KHR'000<br>(Note 4)     |
| Current income tax Prior year's under provision Deferred tax | 583,791<br>7,265<br>230,595    | 2,361,435<br>29,386<br>932,757 | 139,006<br>-<br>51,926                          | 560,945<br>-<br>209,482 | 499,047<br>69,045<br>101,084   | 2,022,637<br>279,839<br>409,694 | 92,007                                    | 371,277<br>-<br>167,692 |
|  | 821,651                        | 3,323,578                      | 190,932   | 770,427                 | 669,176                        | 2,712,170                       | 133,509                                   | 538,969                 |

In accordance with Cambodian Law on Taxation, PPAP has an obligation to pay corporate income tax of either the profit tax at the rate of 20% of taxable profits or a minimum tax of 1% of revenue, whichever is higher. Having been successfully listed on CSX, PPAP is entitled to tax incentive as follows:

- A reduction on the tax on profit and withholding tax by 50% respectively (specifically withholding tax on interest and/or dividend resulting from holding and/or buying-selling government, equity and debt securities) for the period of 3 years in accordance with the Sub-decree no. 1 #850.000 of the Royal Government of Cambodia dated on 8 January 2015. On 11 February 2016, the Securities and Exchange Commission of Cambodia ("SECC") submitted a letter to the General Department of Taxation ("GDT") suggesting that PPAP will be entitled to the tax incentive starting from 2016.
- On 12 December 2016, the PPAP submitted a letter to SECC requesting for their assistance in facilitating with the GDT for the written approval on the
  50% reduction on the tax on profit of PPAP for financial year ended 2016. The SECC, subsequently on 30 December 2016, submitted a letter to the
  GDT requesting for the written approval for the said tax incentive. This request was approved by the GDT on 8 February 2017 with the tax incentive
  of 3 years starting from 2016.

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 12. Taxation (continued)

#### (c) Income tax expense (continued)

• A temporary postponement on the prepayment of profit tax for the period of 3 years in accordance with the Prakas number 855 เป๋นา.[ปาติ of the MEF dated on 24 July 2015. On 11 February 2016, PPAP submitted a letter to the GDT through SECC requesting the written approval for the said tax incentive. This request was approved by the GDT on 10 June 2016.

The reconciliation of income tax computed at the statutory tax rate to the income tax expense shown in the profit or loss is as follows:

|  | Three-month |                     |              |                     |                  |                     | Three-month      |                     |
|--|-------------|---------------------|--------------|---------------------|------------------|---------------------|------------------|---------------------|
|  | Year e      | nded                | period ended |                     | Year ended       |                     | period ended     |                     |
|  | 31 Decem    | ber 2017            | 31 Decem     | ber 2017            | 31 December 2016 |                     | 31 December 2016 |                     |
|  | US\$        | KHR'000<br>(Note 4) | US\$         | KHR'000<br>(Note 4) | US\$             | KHR'000<br>(Note 4) | US\$             | KHR'000<br>(Note 4) |
| Profit before income tax                                 | 6,183,484   | 25,012,192          | 1,494,200    | 6,029,970           | 4,756,566        | 19,278,362          | 944,944          | 3,814,612           |
| Income tax using approved                                |             |                     |              |                     |                  |                     |                  |                     |
| tax rate at 20%  | 1,236,697   | 5,002,438           | 298,840      | 1,205,994           | 951,313          | 3,855,672           | 188,989          | 762,924             |
| Effect of tax incentive                                  | (709,839)   | (2,871,297)         | (192,737)    | (778,069)           | (397,611)        | (1,611,518)         | (16,449)         | (65,144)            |
| Prior year's under provision<br>Effect of non-deductible | 7,265       | 29,386              | -            | <u>-</u>            | 69,045           | 279,839             | -                | -<br>-              |
| expenses   | 287,528     | 1,163,051           | 84,829       | 342,502             | 46,429           | 188,177             | (39,031)         | (158,811)           |
| Income tax expense                                       | 821,651     | 3,323,578           | 190,932      | 770,427             | 669,176          | 2,712,170           | 133,509          | 538,969             |

The calculation of taxable income is subject to the review and assessment of the tax authorities.

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

## 13. Trade and other payables

|                              | As at 31 De | ecember 2017 | As at 31 De | ecember 2016 |
|------------------------------|-------------|--------------|-------------|--------------|
|                              | US\$        | KHR'000      | US\$        | KHR'000      |
|                              |             | (Note 4)     |             | (Note 4)     |
| Accrued operating expenses   | 945,783     | 3,818,126    | 918,408     | 3,707,613    |
| Trade payables               | 406,795     | 1,642,232    | 458,922     | 1,852,668    |
| Customer deposits            | 248,114     | 1,001,636    | 166,800     | 673,372      |
| Interest payable             | 441,422     | 1,782,021    | 441,422     | 1,782,021    |
| Other tax payables           | 153,355     | 619,094      | 31,288      | 126,310      |
| Provision for dividend/      |             |              |             |              |
| dividend payable             | 52,467      | 211,809      | 26,325      | 106,274      |
| Guaranteed dividends payable | 262,949     | 1,061,525    | 261,298     | 1,054,860    |
|                              | 2,510,885   | 10,136,443   | 2,304,463   | 9,303,118    |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 14. Revenue

|                         |               | Three-month |           |              |            |            |                  | Three-month |  |
|-------------------------|---------------|-------------|-----------|--------------|------------|------------|------------------|-------------|--|
|                         | Year e        | ended       | period    | period ended |            | ended      | period ended     |             |  |
|                         | 31 Decen      | nber 2017   | 31 Decem  | ber 2017     | 31 Decen   | nber 2016  | 31 December 2016 |             |  |
|                         | US\$          | KHR'000     | US\$      | KHR'000      | US\$       | KHR'000    | US\$             | KHR'000     |  |
|                         |               | (Note 4)    |           | (Note 4)     |            | (Note 4)   |                  | (Note 4)    |  |
| Stevedoring             | 7,737,469     | 31,298,062  | 1,917,126 | 7,737,314    | 6,710,037  | 27,195,780 | 1,639,954        | 6,626,453   |  |
| Lift On Lift Off (LOLO) | 6,598,109     | 26,689,351  | 1,646,966 | 6,647,124    | 5,353,929  | 21,699,474 | 1,377,231        | 5,566,010   |  |
| Port dues & charges     | 3,165,619     | 12,804,929  | 883,454   | 3,566,725    | 2,874,300  | 11,649,538 | 786,020          | 3,177,386   |  |
| Sand dredging managemen | it fee 38,475 | 155,631     | -         | -            | 318,731    | 1,291,817  | 23,962           | 95,939      |  |
| Survey                  | 191,146       | 773,186     | 29,543    | 119,015      | 9,330      | 37,814     | 9,330            | 37,814      |  |
| Gate fee                | 670,329       | 2,711,481   | 164,532   | 664,015      | 550,089    | 2,229,511  | 129,545          | 523,364     |  |
| Storage fee             | 426,073       | 1,723,465   | 110,250   | 445,013      | 478,458    | 1,939,190  | 50,024           | 201,033     |  |
| Trucking fee            | 728           | 2,945       | -         | -            | 1,609      | 6,521      | 82               | 326         |  |
| Weighting fee           | 28,129        | 113,782     | 6,810     | 27,365       | 3,939      | 15,965     | 1,791            | 7,251       |  |
| Repair and maintenance  |               |             |           |              |            |            |                  |             |  |
| container service       | 219           | 885         | -         | -            | -          | -          | -                | -           |  |
|                         | 18,856,296    | 76,273,717  | 4,758,681 | 19,206,571   | 16,300,422 | 66,065,610 | 4,017,939        | 16,235,576  |  |
|                         | 18,856,296    | 76,273,717  | 4,758,681 | 19,206,571   | 16,300,422 | 66,065,610 | 4,017,939        | 16,235,570  |  |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 15. Cost of sales and services

|                        | Three-month |             |           |                                  |           |                  | Three-month  |                  |
|------------------------|-------------|-------------|-----------|----------------------------------|-----------|------------------|--------------|------------------|
|                        | Year e      | ended       | period (  | period ended<br>31 December 2017 |           | ended            | period ended |                  |
|                        | 31 Decen    | nber 2017   | 31 Decem  |                                  |           | 31 December 2016 |              | 31 December 2016 |
|                        | US\$        | KHR'000     | US\$      | KHR'000                          | US\$      | KHR'000          | US\$         | KHR'000          |
|                        |             | (Note 4)    |           | (Note 4)                         |           | (Note 4)         |              | (Note 4)         |
| Depreciation           | 2,508,858   | 10,148,331  | 641,724   | 2,590,173                        | 1,992,954 | 8,077,443        | 501,843      | 2,028,006        |
| Crane charge           | 1,515,938   | 6,131,969   | 334,338   | 1,348,852                        | 1,370,814 | 5,555,909        | 345,330      | 1,395,520        |
| Salaries and wages     | 1,198,001   | 4,845,914   | 308,882   | 1,246,760                        | 1,060,911 | 4,299,872        | 272,814      | 1,102,562        |
| Fuel and gasoline      | 608,478     | 2,461,294   | 152,466   | 615,357                          | 309,975   | 1,256,329        | 78,920       | 318,939          |
| Maintenance costs      | 384,294     | 1,554,469   | 131,391   | 530,718                          | 536,746   | 2,175,432        | 228,431      | 924,598          |
| Sand dredging          |             |             |           |                                  |           |                  |              |                  |
| management cost        | 38,507      | 155,761     | 184       | 629                              | 183,713   | 744,589          | 102,042      | 413,250          |
| Survey costs           | 7,472       | 30,224      | 2,164     | 8,737                            | 7,021     | 28,456           | 1,810        | 7,315            |
| Repair and maintenance |             |             |           |                                  |           |                  |              |                  |
| container fee          | 187         | 756         | -         | -                                | -         | _                | -            | -                |
| Others                 | 199,059     | 805,194     | 45,256    | 182,599                          | 157,511   | 638,391          | 69,121       | 279,793          |
|                        | 6,460,794   | 26,133,912  | 1,616,405 | 6,523,825                        | 5,619,645 | 22,776,421       | 1,600,311    | 6,469,983        |
|                        | <del></del> | <del></del> |           | <del></del>                      |           |                  |              |                  |

Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

### 16. General administration and selling expenses

|                              | Year ended<br>31 December 2017 |                     | Three-month period ended 31 December 2017 |                     | Year ended<br>31 December 2016 |                     | Three-month<br>period ended<br>31 December 2016 |                     |
|------------------------------|--------------------------------|---------------------|---|---------------------|--------------------------------|---------------------|---|---------------------|
|                              | US\$                           | KHR'000<br>(Note 4) | US\$                                      | KHR'000<br>(Note 4) | US\$                           | KHR'000<br>(Note 4) | US\$  | KHR'000<br>(Note 4) |
| Salaries and other benefits  | 3,146,171                      | 12,726,262          | 786,591                                   | 3,174,682           | 3,032,149                      | 12,289,300          | 764,485   | 3,089,387           |
| Donation expenses            | 386,613                        | 1,563,850           | 153,978                                   | 622,144             | 400,542                        | 1,623,397           | 143,582   | 580,910             |
| Utilities and fuel           | 440,500                        | 1,781,823           | 116,064                                   | 468,506             | 409,683                        | 1,660,445           | 97,556  | 394,146             |
| Depreciation                 | 385,317                        | 1,558,607           | 89,844                                    | 362,532             | 385,177                        | 1,561,122           | 101,167   | 408,893             |
| Repairs and maintenance      | 137,181                        | 554,897             | 33,261                                    | 134,229             | 198,069                        | 802,774             | 37,124  | 149,820             |
| Business entertainments      | 192,023                        | 776,733             | 24,836                                    | 99,960              | 163,182                        | 661,377             | 37,007  | 149,485             |
| Travelling expenses          | 109,725                        | 443,838             | 31,597                                    | 127,576             | 132,838                        | 538,392             | 26,983  | 108,938             |
| Professional fee             | 51,218                         | 207,177             | 24,800                                    | 100,237             | 59,742                         | 242,134             | 30,795  | 124,696             |
| Board of Directors' fee      | 209,220                        | 846,295             | 52,430                                    | 211,609             | 208,818                        | 846,339             | 52,371  | 211,634             |
| Office and material supplies | 102,571                        | 414,900             | 19,962                                    | 80,499              | 129,197                        | 523,635             | 36,391  | 147,121             |
| Communication expenses       | 53,846                         | 217,807             | 13,444                                    | 54,260              | 57,349                         | 232,435             | 14,797  | 59,802              |
| Other tax expenses           | 30,710                         | 124,222             | 6,834                                     | 27,572              | 108,646                        | 440,342             | 23,753  | 95,931              |
| Others                       | 316,124                        | 1,278,720           | 125,682                                   | 507,810             | 334,338                        | 1,355,074           | 81,640  | 329,878             |
|                              | 5,561,219                      | 22,495,131          | 1,479,323                                 | 5,971,616           | 5,619,730                      | 22,776,766          | 1,447,651                                       | 5,850,641           |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

### 17. Related party transactions and balances

#### (a) Significant transactions with related parties

PPAP had significant related party transactions during the period as follows:

|   | Year ended<br>31 December 2017 |                     | Three-month period ended 31 December 2017 |                     | Year ended<br>31 December 2016 |                     | Three-month period ended 31 December 2016 |                     |
|---|--------------------------------|---------------------|---|---------------------|--------------------------------|---------------------|---|---------------------|
|   | US\$                           | KHR'000<br>(Note 4) | US\$                                      | KHR'000<br>(Note 4) | US\$                           | KHR'000<br>(Note 4) | US\$                                      | KHR'000<br>(Note 4) |
| MEF:                                    |                                |                     |   |                     |                                |                     |   |                     |
| Finance costs                           | 1,159,186                      | 4,688,907           | 309,404                                   | 1,248,989           | 1,159,186                      | 4,698,181           | 312,624                                   | 1,263,679           |
| MEF and MPWT:                           |                                |                     |   |                     |                                |                     |   |                     |
| Donation and charities                  | 74,276                         | 300,445             | 15,227                                    | 61,415              | 25,960                         | 105,216             | 5,425                                     | 21,906              |
| With Directors: Directors' remuneration | 209,220                        | 846,295             | 52,430                                    | 211,609             | 208,818                        | 846,339             | 52,371                                    | 211,634             |

# Notes to the condensed interim financial information (continued) for the quarter ended 31 December 2017

#### 17. Related party transactions and balances (continued)

#### (b) Significant balances with related parties

|   | As at 31 December 2017<br>US\$ KHR'000<br>(Note 4) |                          | As at 31 D<br>US\$    | ecember 2016<br>KHR'000<br>(Note 4) |  |
|---|--|--------------------------|-----------------------|-------------------------------------|--|
| Borrowings from Eximbank<br>through MEF<br>Interest payable on borrowings | 28,979,637<br>441,422                              | 116,990,795<br>1,782,021 | 28,979,637<br>441,422 | 116,990,795<br>1,782,021            |  |
|   | 29,421,059   | 118,772,816              | 29,421,059            | 118,772,816                         |  |

#### 18. Commitments

PPAP has commitments in respect of the rental expenses on the following terms:

|                     | As at 31 De | cember 2017         | As at 31 December 2016 |                     |  |
|---------------------|-------------|---------------------|------------------------|---------------------|--|
|                     | US\$        | KHR'000<br>(Note 4) | US\$                   | KHR'000<br>(Note 4) |  |
| Within 1 year       | 55,767      | 225,131             | 55,767                 | 225,131             |  |
| Within 2 to 3 years | 2,633       | 10,629              | 58,401                 | 235,765             |  |
|                     | 58,400      | 235,760             | 114,168                | 460,896             |  |

### 19. Taxation contingencies

Taxes are subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. The application of tax laws and regulations to many types of transactions are susceptible to varying interpretations.

These facts may create tax risks in Cambodia substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation. However, the relevant authorities may have differing interpretations and the effects since the incorporation of the Company could be significant.